



TEXAS A&M UNIVERSITY
Career Center

Statistics

Internship Searching

Paul L. Rainey, PhD

Learning Outcomes



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Career Center

Timelines & On-Campus Recruiting

01

Participants will learn about typical timelines employers use for internship recruiting

What Employers are Looking For

02

Participants will learn what employers are looking for and will understand how to read a job description to connect their skills to the requirements

Resume Construction

03

Participants will learn the fundamentals of creating a resume for internship applications

Networking

04

Participants will learn how to use LinkedIn and how to approach recruiters and hiring managers for internships

On Campus Internship Search



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Career Center

SPRING 2024 CAREER FAIRS

Date	Event	Location	Contact
Jan 24 & 25	Engineering Career Fair*	Legends Event Center in Bryan, TX	careerfair@sec.tamu.edu
Jan 26	Engineering Career Fair*	Virtual on Symplicity	careerfair@sec.tamu.edu
Jan 30	Arts and Sciences Career Fair - Day 1: Social Sciences & Humanities*	MSC 2300	jzenn@exchange.tamu.edu
Jan 31	Arts and Sciences Career Fair - Day 2: Sciences & Math*	MSC 2300	bosborne@tamu.edu
Feb 1	AGLS Career Fair (Agriculture & Life Sciences)*	MSC 2300	aglscareerfair@tamu.edu
Feb 2	PAID Career Fair (Industrial Distribution)	Kyle Field - Ford Hall of Champions	recruitment@tamupaid.org
Feb 7 & 8	Business Career Fair*	Kyle Field - Ford Hall of Champions	cfair@mays.tamu.edu
Feb 14	Sales Career Fair*	MSC 2300	jmelton@mays.tamu.edu
Feb 20	ECHO Healthcare Symposium*	MSC 2300	ablum@tamu.edu
Feb 22	Visualization Industry Fair (VIF)	Virtual on Discord	pvfavizindustryfair@tamu.edu
Feb 23	Visualization Industry Fair (VIF)	MSC 2406	pvfavizindustryfair@tamu.edu

Go to careercenter.tamu.edu → Events & Programs → Career Fairs

Timelines



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On-campus recruiting for internships often follows a timeline

Example One

Fall
Source Candidates



Spring
Interview Candidates



Summer
Start Internship

Timelines



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Career Center

On-campus recruiting for internships often follows a timeline

Example One

Fall
Source Candidates

Spring
Interview Candidates

Summer
Start Internship

Example Two

Early Spring
Source Candidates

Late Spring
Interview Candidates

Summer
Start Internship

Scenarios



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Jordan is at an interview at Aggie Corp., a premiere manufacturer of widgets. During the introduction, Jordan is asked a typical interview question: ***"What do you know about our company?"***

Answer 1

"You are one of the top widget manufacturers in the world and are known specifically for the product lines of the Goodbull Widget and the 12th Man Widget. Your top values are Excellence, Integrity, Leadership, Loyalty, Respect, and Selfless Service."

Scenarios



TEXAS A&M UNIVERSITY
Career Center

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Answer 1

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Answer 2

"You are the top widget producer in North America and climbed from number 3 to number 2 in Europe over the last year. Your top product lines are the Goodbull and 12th Man Widgets, which have been responsible for 67% of the market share in the sector. Your top competitor is Bevo Widgets, but you have chosen to compete on product quality rather than price, which has given you an edge over Bevo. Culturally, your teams are aligned along the pillars of Excellence, Integrity, Leadership, Loyalty, Respect, and Selfless Service."

Determine Research Points



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What employers are a good fit

What employers are stable

What employers do

What employers convert interns to full time

Job Platforms



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Career Center

The screenshot shows the Texas A&M University Career Center website. At the top, there is a navigation bar with the following links: About, Events & Programs, Employers, Current Students, Former Students, and Future Students and Families. A red arrow points to the 'Launch HireAggies' button, which is highlighted with a yellow box. Below the navigation bar, there is a large banner with the text 'WELCOME TO THE CAREER CENTER' and 'YOUR FUTURE CAREER STARTS HERE'. To the right of the text is a photo of a smiling man with glasses, wearing a maroon polo shirt with a name tag. Below the banner, there are three buttons: 'ATTEND CAREER FAIRS', 'DROP-IN FOR ADVISING', and 'EXPLORE 24/7 RESOURCES'. At the bottom of the page, there is a cookie consent banner that reads: 'We use cookies to enhance your experience. By continuing to visit this site you agree to our use of cookies. [More info](#) [Accept](#)'.

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Career Center

SEARCH

About Events & Programs Employers Current Students Former Students Future Students and Families

Launch HireAggies

Powered by

WELCOME TO THE CAREER CENTER
YOUR FUTURE CAREER STARTS HERE

Howdy! We're here to help you pursue the future that brought you to Texas A&M. No matter where you are on your career journey, we have the tools and resources to help. By partnering with employers, the Career Center helps you get connected to internships and job opportunities.

ATTEND CAREER FAIRS

DROP-IN FOR ADVISING

EXPLORE 24/7 RESOURCES

We use cookies to enhance your experience. By continuing to visit this site you agree to our use of cookies. [More info](#) [Accept](#)

Job Platforms



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Career Center

Jobs **Events** Employers Resources Career Center Advising PR

Job Search
Search for internship, co-op and full-time opportunities.

Mock Interview
Practice virtual interviewing and receive helpful feedback.

Interviews
View and update your on-campus interviews.

Public Profile
Showcase your academic and professional achievements.

Add a Resume
Upload a resume to get started with your job search.

Update your Career Interests
You're almost there! Tell us more about your career interests to get personalized recommendations.

[Update Career Interests](#) [Remind Me Later](#)

Upcoming Events [See all events](#)

Event Title	Description	Date & Time
Dell CFS Graduate Data Science Intern Info Session with Dell Technologies	Information session — Employer Vir...	NOV 13 5:30 PM - 6:30 PM
Career Center Trivia-Taylor Swift	Workshop	NOV 13 8:00 PM - 9:00 PM
Table with Camp Mystic for Girls	Information session — Employer Inf...	NOV 14 10:00 AM - 1:00 PM
OPSA - Health Professions Interview Workshop	Workshop	NOV 14 3:00 PM - 4:00 PM

Research Positions



TEXAS A&M UNIVERSITY
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Sciences Career Fair ONSITE Fall 2021
Sep 09 10:00 AM - 3:00 PM [Attend](#)

Eli Lilly and Company

Biotech/Pharmaceuticals
Attending Sep 09

About

<https://careers.lilly.com/student-opportunities> [View full profile](#) [View all jobs](#)

Discovery is our calling. It's the spirit that has defined us since the day Colonel Eli Lilly opened the doors of our first laboratory in Indianapolis. Over 140 years and nearly 100 medicines later, we keep looking for the next great discovery and for even more ways to make life better for people around the world. We maintain an environment built on mutual respect, openness and individual integrity. This includes our concern for all people who touch or are touched by our company. More than 145 years later, we remain committed to his vision through every aspect of our business and the people we serve starting with those who take our medicines, and extending to health care professionals, employees and the communities in which we live. Connect with us and learn more at www.lilly.com

Click on **Links** to learn more about opportunities

Click on **View Jobs** to see what an employer has posted

3 results [Show 20](#)

Lilly Sales / Internship Program [YOU DO NOT MATCH ALL SELECTION CRITERIA LISTED](#)

Lilly - Drug Discovery and Development Graduate Internship



Lilly - Drug Discovery & Development Undergraduate Internship [YOU DO NOT MATCH ALL SELECTION CRITERIA LISTED](#)

Don't ignore interesting positions even if it states you don't match selection criteria

Research Positions



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Career Center

 **Lilly - Drug Discovery and Development Graduate Internship** 

Eli Lilly and Company

+ Follow

Internship

Apply

Position Type

Internship

Desired Class Level(s)

Senior, Graduate - Master, Graduate - Doctorate

Work Authorization

US Citizen or US National, Legally authorized to work in US (Permanent US Resident, Political Asylee, Refugee or DACA), Will now or in the future require visa sponsorship

Desired Skills

Laboratory Research

Assay Development

Molecular Biology

Biochemical Engineering

Project Management

Drug Discovery

Chemistry

Laboratory Skills

Important Dates

Posted On:
Aug 12, 2021

Application Deadline:
Sep 09, 2021

Screening Criteria

Screening Degree Level(s)

Master, Doctorate

Screening Graduation Date (Start)

May 2022 - May 2023

Screening Majors

Doctorate/College of Agriculture and Life Sciences/Animal Science,
Doctorate/College of Agriculture and Life Sciences/Biochemistry,
Doctorate/College of Agriculture and Life Sciences/Biological and Agricultural Engineering,
Doctorate/College of Engineering/Computer Engineering -

Find the position type

Also consider positions that may not ask for graduate-level

Be mindful of application dates, **can apply before fair**

Look to see what skills are desired for the position

Throughout your career and educational journey, you have developed a **career story**

Employers Interested in
Two Things

1. Skills

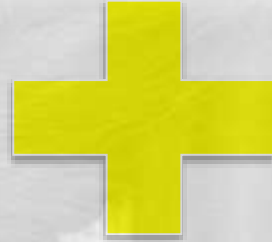
2. Accomplishments

Make the Connection



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Skills



Accomplishments

Help the employer connect the dots as to why your unique **knowledge, skills, abilities**, and other attributes (KSAs) make you a good fit for a position.

Parker S. Aggie

Bryan, TX | 979-555-5555 | psaggie@tamu.edu

Analytic-focused data professional with **2+ years' experience** developing computational models and executing statistical projects to drive insights. Demonstrated ability to translate complex datasets into actionable information and support overarching research initiatives.

EDUCATION

Texas A&M University , College Station, TX Master of Science (MS) in Statistics	May, 20xx (anticipated) GPA: 3.xx/4.x
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University of California San Diego , San Diego, CA Bachelor's of Science (BS) in Physics	May, 20xx GPA: 3.xx/4.x
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EXPERIENCE

Texas A&M University , College Station, TX Graduate Research Assistant for the Aggie Computer Research Group	August, 20xx – Present
--	------------------------

- Collaborated with cross-functional team of computer, electrical, and mechanical engineers to define and prioritize data science projects, driving \$1.5M NIST-funded research in multimedia storage systems
- Worked with 32K+ datasets, designing and implementing data processing pipelines to clean and preprocess data for multivariate analysis
- Conducted exploratory data analysis (EDA) on large datasets using Python and SQL, identifying key trends and patterns to inform research focused on multimedia bit rate conversion
- Conducted statistical analysis of experimental results to evaluate the effectiveness of algorithms and models
- Developed software tools and libraries in Python to facilitate data analysis, visualization, and modeling
- Presented weekly research updates with Tableau dashboards and made recommendations to primary investigator on study direction

University of California San Diego , San Diego, CA Undergraduate Researcher for the Computer Science Lab	June, 20xx – August, 20xx
--	---------------------------

- Used SQL to extract and manipulate data from relational databases for \$250K funding
- Maintained and updated existing data pipelines and extract, transform, and load ETL workflows to ensure data integrity and reliability
- Implemented data cleaning and preprocessing from raw Excel data to transfer into Stata for further analyses

LEADERSHIP

Texas A&M University Graduate Consulting Club , College Station, TX Events Committee Member	June, 20xx – Present
---	----------------------

- Assisted in coordinating and executing successful case interview competitions for the club, involving over 25 participants and 3 judges from consulting firms
- Conducted post-event surveys through Qualtrics and analyzed feedback in Excel to improve future events, making recommendations to committee and implementing changes based on feedback

SKILLS

Simple Linear Regression | Multivariate Linear Regression | Statistical Modeling | Data Integrity
Parametric Tests | Nonparametric Tests | Sampling Methods | Natural Language Processing (NLP)
Tableau | R | VBA | Excel | Python | SQL | Java

Write with the audience in mind

Parker S. Aggie

Bryan, TX | 979-555-5555 | psaggie@tamu.edu

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EXPERIENCE

Texas A&M University, College Station, TX	August, 20xx – Present
Graduate Research Assistant for the Aggie Computer Research Group	
<ul style="list-style-type: none">Collaborated with cross-functional team of computer, electrical, and mechanical engineers to define and prioritize data science projects, driving \$1.5M NIST-funded research in multimedia storage systemsWorked with 32K+ datasets, designing and implementing data processing pipelines to clean and preprocess data for multivariate analysisConducted exploratory data analysis (EDA) on large datasets using Python and SQL, identifying key trends and patterns to inform research focused on multimedia bit rate conversion	

Summary Formula

[Broad title] with expertise in **[list 3 key skills/methodologies]**.
Diverse experience and success in **[list 2 or 3 roles/industries/projects]**. **[Task done]** resulting in **[list accomplishments]**. Able to **[task]**. **[<-the need]**

Example

Data analyst with proficiency in data processing, pattern recognition, and statistical modeling. Varied experience and accomplishments in developing data analysis protocols. Pioneered novel data cleansing technique leading to 20% reduction in processing time. Proficient in managing multiple projects from day one.

Parker

Bryan, TX | 979-555-

Analytic-focused data professional with **2+ years'** experience in statistical projects to drive insights. Demonstrated ability to analyze information and support overarching research initiatives

EDUCATION

Texas A&M University, College Station, TX
Master of Science (MS) in Statistics

University of California San Diego, San Diego, CA
Bachelor's of Science (BS) in Physics

EXPERIENCE

Texas A&M University, College Station, TX
Graduate Research Assistant for the Aggie Computer

- Collaborated with cross-functional team of computer scientists to identify and prioritize data science projects, driving \$1.5M in revenue
- Worked with 32K+ datasets, designing and implementing data preprocessing pipelines
- Conducted exploratory data analysis (EDA) on large datasets to identify trends and patterns to inform research focused on machine learning
- Conducted statistical analysis of experimental data to validate models and models
- Developed software tools and libraries in Python and R
- Presented weekly research updates with Tableau to the research investigator on study direction

University of California San Diego, San Diego, CA
Undergraduate Researcher for the Computer Science

- Used SQL to extract and manipulate data from large databases
- Maintained and updated existing data pipelines to ensure data integrity and reliability
- Implemented data cleaning and preprocessing pipelines for further analyses

- Collaborated with cross-functional team of computer, electrical, and mechanical engineers to define and prioritize data science projects, driving \$1.5M NIIST-funded research in multimedia storage systems
- Worked with 32K+ datasets, designing and implementing data processing pipelines to clean and preprocess data for multivariate analysis
- Conducted exploratory data analysis (EDA) on large datasets using Python and SQL, identifying key trends and patterns to inform research focused on multimedia bit rate conversion
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University of California San Diego, San Diego, CA

June, 20xx – August, 20xx

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Be intentional with skills

Keywords are important because recruiters use them when doing searches inside their applicant tracking systems (ATS) and they show alignment with the job.

When directly applying to a position, the job description often signals what key words are important.

Some Key Words for Statistics

Algorithms

Big Data

Clustering

Data Cleansing

Data Mining

Data Visualization

Decision Trees

Descriptive Statistics

Data Exploration

Data Preprocessing

Hypothesis Testing

Machine Learning

Multivariate Analysis

Predictive Modeling

Regression Analysis

Statistical Analysis

Time Series Analysis

Unstructured Data

Variance

Visualization Techniques

Analytic-focused data professional with **2+ years' experience** in statistical projects to drive insights. Demonstrated ability to transform information and support overarching research initiatives.

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Texas A&M University Graduate Consulting Club, College Station, TX
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But don't simply stuff your resume full of keywords!

Make sure you can **qualify** or **quantify** that skill.

A student is considers putting **R Programming** on their resume as a skill

Before doing so, student anticipates interview questions they may get asked regarding this skill:

"Tell me about a time you used R to analyze data that hadn't been cleaned?"

"On a scale of 1 – 5, how comfortable are you with R Programming?"

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Job Dimensions



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Scope

Level of oversight over work and employees and purview

Responsibility

Day-to-day duties and general expectations

Judgment

Authority level and ability to make independent decisions

Impact

Influence potential on meaningful business decisions

Build Resume Bullets



Build Resume Bullets

Scope Responsibility Judgment Impact



Build Resume Bullets

Scope

Responsibility

Judgment


Impact

SAS

Basic

Middle

Expert

- 
- Used SAS to compute statistical tests
 - Loaded data from various sources, such as spreadsheets, databases, or text files, into SAS for further analysis
 - Programmed OLS regression in SAS and examined regression coefficients, identifying 2 significant predictors and direction and strength of their impact on participant satisfaction
 - Built and applied custom SAS macro to perform longitudinal data analysis, accounting for individual-specific variations and repeated measurements over 2 years

Build Resume Bullets

Scope

Responsibility

Judgment

Impact

SAS

Small

How can we show the extent of our impact?

- Conducted cluster analysis using SAS to analyze trial data and presented to 7 person research team for grant reporting

Discuss who was affected through our research

Large

- Discovered novel patient stratification based on exploratory data analysis (EDA) in SAS, leading to personalized treatment recommendations with potential to affect 2.5M patients

**Role will impact
healthcare
stakeholders**

Things to Keep in Mind



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Be specific and stick with technical skills in Skills section

“Communication” is very broad, but “Scientific Writing” is specific. Soft skills, such as leadership and organization, are best saved for bullet points and cover letter rather than Skills section

Use both abbreviations and the full spelling

Recruiters may do searches using either, so cover all your bases by using both—e.g., Exploratory Data Analysis (EDA). Some very common abbreviations, such as SCUBA, don't need the full word

Go beyond the Skills section to highlight keywords

The Skills section aids in quick eye scanning of the resume, but bullets create context

Goodbull L. Kaur

College Station, TX 77840—gkaur@tamu.edu—(979) 555-555

- ✓ Accomplished statistics student with foundation in machine learning and track record of utilizing advanced techniques to analyze and derive valuable insights from large datasets
- ✓ Proficient in Natural Language Processing (NLP) and adept at developing and deploying generative models for text generation
- ✓ Demonstrated expertise in training deep neural networks, optimizing model performance, and implementing scalable solutions to tackle complex data-driven challenges

EDUCATION

Texas A&M University College Station, TX
Doctor of Philosophy (PhD) in Statistics May, 20xx (anticipated)
Coursework: Reproducible Computations in Machine Learning, Communication Skills in Statistical Research, Stochastic Processes, Statistical Aspect of Machine Learning I & II, Asymptotic Statistics

University of Texas at Austin Austin, TX
Bachelors of Science in Economics May, 20xx
Coursework: Economic Statistics, Integral Calculus, Math Micro Theory Advanced Applications

EXPERIENCE

Texas A&M University, Harley L. Whoop Lab College Station, TX
Graduate Research Assistant May, 20xx - Present

- Collaborate with team of primary investigator, 3 graduate students, and 2 post-docs, to use Artificial Intelligence (AI), Machine Learning (ML), and statistical analysis, to improve economic forecasting and decision-making through utilization of large-scale (250k observations) financial datasets
- Leverage Natural Language Processing (NLP) techniques to extract and analyze textual data, improving sentiment analysis models for predicting market trends and investor sentiment
- Develop and implement novel Long Short-Term Memory (LSTM) network architecture to model and forecast time-series financial data, achieving a 15% reduction in prediction error
- Utilize Reinforcement Learning algorithms to optimize portfolio management strategies, leading to 20% increase in annual returns in simulated trading scenarios
- Conduct comprehensive data mining, including stepwise regression and exploratory data analysis, to identify key economic indicators and relationships
- Apply Bayesian inference and Monte Carlo simulations, to quantify uncertainty in economic forecasts—implications of assisting policymakers in making more informed decisions
- Collaborate with industry partners to secure funding for research projects, resulting in \$150k grant for development of AI-based financial risk assessment tool

Texas A&M University, Department of Statistics College Station, TX
Graduate Teaching Assistant December, 20xx – August, 20xx

- Assisted lead instructor in creating and delivering lectures on statistical concepts to 500+ undergraduates for educational services valued at \$250k

- Demonstrated proficiency in R, Python, or SPSS, aiding students in data analysis, visualization, and interpretation, enhancing student practical skills in statistical applications
- Conducted weekly tutorial sessions, providing one-on-one and group support to students, resulting in 15% increase in overall class performance and a reduced rate of academic withdrawals

INTERNSHIP

PriceWaterhouseCoopers (PwC) Dallas, TX
Strategy & Deals Senior Associate Intern May, 20xx – August, 20xx

- Recruited from on-campus interviewing, reporting to Director of Strategy and Deals to applying problem-solving skills to address complex business issues
- Developed deep understanding of PwC's business operations, values, and client-focused approach, effectively increasing client satisfaction (3 individuals) by 20%
- Demonstrated ability to think critically, ask relevant questions, and collect and analyze business and industry trend information, leading to a 25% reduction in project completion time
- Successfully completed internship as part of PwC's commitment to fostering authentic and inclusive leadership at all levels and across various service lines

COURSE PROJECTS

Bird Migration Analysis Fall, 20xx
Statistical Methodology I, Department of Statistics

- Conducted comprehensive project analyzing bird migration habits by employing regression analysis, identifying key environmental factors and impact on bird migration patterns, resulting in the development of predictive models with an R-squared value of 0.85.
- Employed factorial analysis to examine the interaction effects between multiple variables, shedding light on the nuanced relationships between habitat characteristics, climate changes, and bird species migration behavior, providing valuable insights for conservation efforts.
- Collected and processed extensive migratory data, performing data cleaning and transformation to ensure the accuracy and reliability of the dataset, reducing data errors 25%
- Presented project findings to class of 15 through data visualization in Tableau

Survival Analysis of Cancer Patients Spring, 20xx
Theory of Linear Models, Department of Statistics

- Analyzed 500-person cohort of cancer patients' data to assess overall survival rates using Kaplan-Meier curves to generate insights into disease prognosis and treatment outcomes
- Implemented stratification techniques to compare survival between different patient groups, such statistically significant differences in survival probabilities ($p < 0.05$)
- Generated comprehensive reports with Kaplan-Meier curves, highlighting survival trends over time a

HONORS

Association of Former Students Outstanding Graduate Student Award in Teaching Fall, 20xx
G.R.A.D. Aggies Professional Development Certificate Summer, 20xx

Goodbull L. Kaur

College Station, TX 77840—glkaur@tamu.edu—(979) 555-5555

- ✓ Accomplished statistics student with foundation in machine learning and track record of utilizing advanced techniques to analyze and derive valuable insights from large datasets
- ✓ Proficient in Natural Language Processing (NLP) and adept at developing and deploying generative models for text generation
- ✓ Demonstrated expertise in training deep neural networks, optimizing model performance, and implementing scalable solutions to tackle complex data-driven challenges

EDUCATION

Texas A&M University

Doctor of Philosophy (PhD) in Statistics

College Station, TX

May, 20xx (anticipated)

Coursework: Reproducible Computations in Machine Learning, Communication Skills in Statistical Research, Stochastic Processes, Statistical Aspect of Machine Learning I & II, Asymptotic Statistics

University of Texas at Austin

Bachelors of Science in Economics

Austin, TX

May, 20xx

Coursework: Economic Statistics, Integral Calculus, Math Micro Theory Advanced Applications

EXPERIENCE

Texas A&M University, Harley L. Whoop Lab

Graduate Research Assistant

College Station, TX

May, 20xx - Present

- Collaborate with team of primary investigator, 3 graduate students, and 2 post-docs, to use Artificial Intelligence (AI), Machine Learning (ML), and statistical analysis, to improve economic forecasting and decision-making through utilization of large-scale (250k observations) financial datasets
- Leverage Natural Language Processing (NLP) techniques to extract and analyze textual data, improving sentiment analysis models for predicting market trends and investor sentiment
- Develop and implement novel Long Short-Term Memory (LSTM) network architecture to model and forecast time-series financial data, achieving a 15% reduction in prediction error

Goodbull L. Kaur

College Station, TX 77840 – glkaur@tamu.edu – (979) 555-555

- ✓ Accomplished statistics student with foundation in machine learning and track record of utilizing advanced techniques to analyze and derive valuable insights from large datasets
- ✓ Proficient in Natural Language Processing (NLP) and adept at developing and deploying generative models for text generation
- ✓ Demonstrated expertise in training deep neural networks, optimizing model performance, and implementing scalable solutions to tackle complex data-driven challenges

EDUCATION

Texas A&M University

Doctor of Philosophy (PhD) in Statistics

College Station, TX

May, 20xx (anticipated)

Coursework: Reproducible Computations in Machine Learning, Communication Skills in Statistical Research, Stochastic Processes, Statistical Aspect of Machine Learning I & II, Asymptotic Statistics

University of Texas at Austin

Bachelors of Science in Economics

Austin, TX

May, 20xx

Coursework: Economic Statistics, Integral Calculus, Math Micro Theory Advanced Applications

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- Utilize Reinforcement Learning algorithms to optimize portfolio management strategies, leading to 20% increase in annual returns in simulated trading scenarios
- Conduct comprehensive data mining, including stepwise regression and exploratory data analysis, to identify key economic indicators and relationships
- Apply Bayesian inference and Monte Carlo simulations, to quantify uncertainty in economic forecasts—implications of assisting policymakers in making more informed decisions
- Collaborate with industry partners to secure funding for research projects, resulting in \$150k grant for development of AI-based financial risk assessment tool

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Texas A&M University, Department of Statistics

College Station, TX

Graduate Teaching Assistant

December, 20xx – August, 20xx

- Assisted lead instructor in creating and delivering lectures on statistical concepts to 500+ undergraduates for educational services valued at \$250k

- Demonstrated proficiency in R, Python, or SPSS, aiding students in data analysis, visualization, and interpretation, enhancing student practical skills in statistical applications
- Conducted weekly tutorial sessions, providing one-on-one and group support to students, resulting in 15% increase in overall class performance and a reduced rate of academic withdrawals

INTERNSHIP

PriceWaterhouseCoopers (PwC)

Dallas, TX

Strategy & Deals Senior Associate Intern

May, 20xx – August, 20xx

- Recruited from on-campus interviewing, reporting to Director of Strategy and Deals to applying problem-solving skills to address complex business issues
- Developed deep understanding of PwC's business operations, values, and client-focused approach, effectively increasing client satisfaction (3 individuals) by 20%
- Demonstrated ability to think critically, ask relevant questions, and collect and analyze business and industry data to inform client recommendations

- Demonstrated proficiency in R, Python, or SPSS, aiding students in data analysis, visualization, and interpretation, enhancing student practical skills in statistical applications
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- Demonstrated ability to think critically, ask relevant questions, and collect and analyze business and industry trend information, leading to a 25% reduction in project completion time
- Successfully completed internship as part of PwC's commitment to fostering authentic and inclusive leadership at all levels and across various service lines

COURSE PROJECTS

Bird Migration Analysis

Statistical Methodology I, Department of Statistics

Fall, 20xx

- Conducted comprehensive project analyzing bird migration habits by employing regression analysis, identifying key environmental factors and impact on bird migration patterns, resulting in the development of predictive models with an R-squared value of 0.85
- Employed factorial analysis to examine the interaction effects between multiple variables, shedding light on the nuanced relationships between habitat characteristics, climate changes, and bird species migration behavior, providing valuable insights for conservation efforts.
- Collected and processed extensive migratory data, performing data cleaning and transformation to ensure the accuracy and reliability of the dataset, reducing data errors 25%
- Presented project findings to class of 15 through data visualization in Tableau

Survival Analysis of Cancer Patients

Theory of Linear Models, Department of Statistics

Spring, 20xx

- Analyzed 500-person cohort of cancer patients' data to assess overall survival rates using Kaplan-

- industry trend information, leading to a 25% reduction in project completion time
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Survival Analysis of Cancer Patients

Theory of Linear Models, Department of Statistics

Spring, 20xx

- Analyzed 500-person cohort of cancer patients' data to assess overall survival rates using Kaplan-Meier curves to generate insights into disease prognosis and treatment outcomes
- Implemented stratification techniques to compare survival between different patient groups, such as statistically significant differences in survival probabilities ($p < 0.05$)
- Generated comprehensive reports with Kaplan-Meier curves, highlighting survival trends over time

HONORS

Association of Former Students Outstanding Graduate Student Award in Teaching

Fall, 20xx

G.R.A.D. Aggies Professional Development Certificate

Summer, 20xx

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Fall, 20xx
Summer, 20xx

Reading a Job Description



TEXAS A&M UNIVERSITY
Career Center

Basic Qualifications (BQ)

These are the objective baseline requirements needed in order to be qualified for the job. Your resume needs to demonstrate them.

If student is studying for a PhD, they will meet the 4-year requirement.

If they are a master's student, how can they get the experience? **Be creative!**

REQUIREMENTS

- Master's degree in public health, epidemiology, statistics, biostatistics, math, economics, quantitative social sciences, or related discipline plus four years' related experience, or equivalent combination of education and experience.

Equivalent education/experience will substitute for all minimum qualifications except when there are legal requirements, such as a licensing or certification requirement.

Reading a Job Description



TEXAS A&M UNIVERSITY
Career Center

Additional Requirements:

Preferred Qualifications (PQ)

These are “nice to have” qualifications that the recruiter and hiring manager(s) will be looking for. Find ways to match skills to them.

- Results- and detail-oriented individual who can initiate and complete tasks under tight deadlines and changing priorities both independently and in a team environment. Flexibility with **hours and workload is key.**
- Demonstrated research experience or interest in drug and alcohol use disorders. Excellent analytic, critical thinking, and **quantitative skills.**
- Experience devising and executing statistical modeling techniques.
- Demonstrated ability to quickly recognize problems in results and identify root causes in data, methods, and code.
- Highly skilled in designing, executing, and troubleshooting code in R.
- Excellent written and oral communication skills required, including track record of success in co-authorship on multiple scientific papers, presenting results, and representing research at meetings.
- Ability to work both independently and in collaboration with a

Student has not specifically researched drugs but has looked at sensorimotor functioning.

Reading a Job Description



TEXAS A&M UNIVERSITY
Career Center

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Student has done statistical modeling in their own research and their PI's research.

Reading a Job Description



TEXAS A&M UNIVERSITY
Career Center

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Student solved a major problem with data that was heteroskedastic in an experiment they had run.

Reading a Job Description



TEXAS A&M UNIVERSITY
Career Center

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Student's main experience is with SPSS and SAS for data computation.

Reading a Job Description



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Career Center

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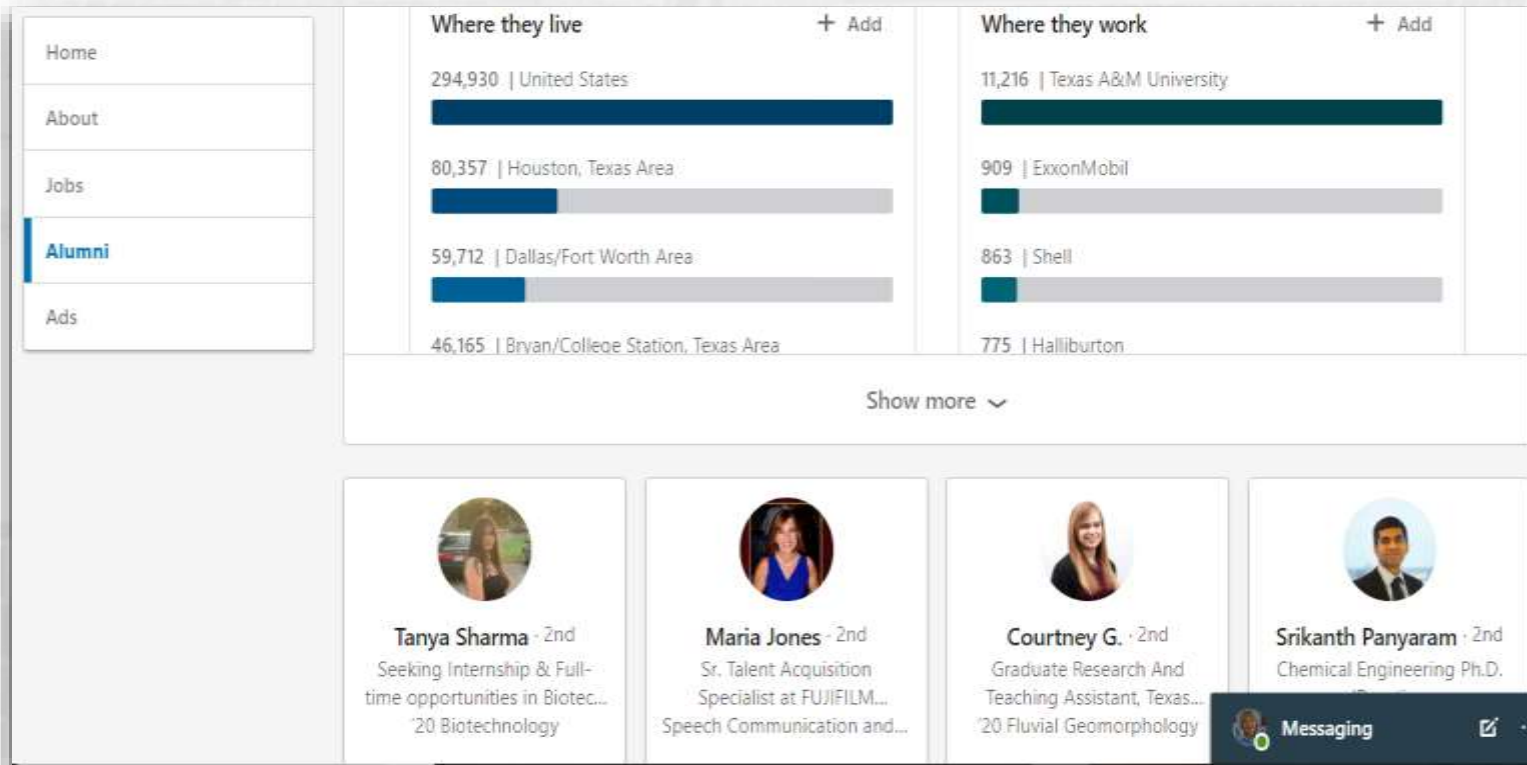
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Student will have several papers and presentations from their research.

Networking with LinkedIn



TEXAS A&M UNIVERSITY
Career Center



Go to Texas A&M University's LinkedIn Page

Go to Alumni tab

Do a keyword search for contacts

315k+ Aggie Alumni

Association of Former Students



TEXAS A&M UNIVERSITY
Career Center

FINDANAGGIE



⚙️ Advanced Search Options

Sort By

Relevance

Last Name

First Name

Class Year

Location

Company Name

Job Title

polymer chemist found 3 Aggies in 0.136 seconds.



Dennis E. "Eric" Halverson '87

CHEMIST RETIRED

🏢 Exxon Mobil/Baytown Polymers Center

🎓 Chemistry (M '87)

📍 Kent, OH



VIEW PROFILE



Rama S. Chandran '86

MGR-SPEC POLYMER RESRCG

🏢 Natl Starch & Chem Corp

🎓 Chemistry (D '86)

📍 Wake Forest, NC



VIEW PROFILE

aggienetwork.com

Career Influencers



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Career Center

We'll refer to **CAREER INFLUENCERS** as people within organizations who may want to connect with on LinkedIn who can move you toward a job or a career.

Recruiters

Talent acquisition professionals who:

- Source potential candidates
- Review applications for job fit
- Build talent pipelines
- Create strategies to attract talent
- Collaborate with hiring managers and HRBPs to shape internal workforce

Hiring Managers

Managers who:

- Have a hiring need
- Identify requirements of the job
- Make final hiring decisions
- Has a pain point

Recruiter Types



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Career Center

Campus Recruiters

Focused on early career talent
Sources through career fairs and informational events
Part of longer hiring cycle and seasonally recruits

Corporate Recruiters

Focused on early, mid, or senior career talent
Sources through LinkedIn, job postings, referrals, and ATS
Part of shorter hiring cycle

Agency Recruiters

Focused on niche or executive level roles
Sources through LinkedIn, job postings, and databases
Part of very fast hiring cycle

Finding Recruiters



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Career Center

Recruiters are tasked with **finding people for jobs** rather than finding jobs for people

So be intention with your strategy for reaching out to recruiters and **make their job easier!**



— Global Week of Rest —
HubSpot is OOO.

All HubSpot employees are enjoying some well-deserved time off.
See you next week!



Lynn Gomez, MSW, HCS

Follow (Lynn Gomez) · Send

Associate Tech Recruiter, Emerging Talent @
HubSpot - We're Hiring!

Talks about #hiring, #recruiting, #recentgrads, and
#internshipopportunity

Greater Tampa Bay Area · [Contact info](#)



HubSpot



Florida International
University

About

I'm an Associate Tech Recruiter on HubSpot's Emerging Talent Team. My passion is connecting students and early talent to the incredible opportunities at HubSpot to launch their careers in tech.

Interested in a Software Engineering Internship or Co-op with HubSpot? Let's connect!

What is HubSpot?

HubSpot is a leading customer relationship management (CRM) platform for scaling companies. Tens of thousands of customers all over the world use our marketing, sales, and customer success software to grow their businesses. It's our mission to not just help them grow, but to help them grow better. That's how we'll build a company future generations will

Look at **job title** to get an idea of what types of jobs the person recruits for

Lynn Gomez, MSW, HCS

(she/her/ella) · 2nd

Associate Tech Recruiter, Emerging Talent @
HubSpot - We're Hiring!

Talks about #hiring, #recruiting, #recentgrads, and
#internshipopportunity

Greater Tampa Bay Area · [Contact info](#)



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Named Glassdoor's #1 Best Place to Work in 2020 and #4 Best Place to Work in 2021, HubSpot has been recognized for its award-winning culture by Great Place to Work, Comparably, Fortune, Entrepreneur, Inc., and more.

Your best work starts here: hubspot.com/careers

Look at their About section to learn more about their **territory** and job **requisition portfolio**

Making the Initial Contact

Let's try this again by making
Lynn's job **easier**

NOT a good strategy

Doesn't help Lynn source
talent

Lynn most likely will just
direct you to the career page
on the Hubspot website

Making the Initial Contact

Dear Lynn,

I am a statistics graduate student at Texas A&M University. My focus is on deep learning and data engineering.

I've been interested in HubSpot's mission to create an ecosystem to help businesses grow with a conscience, since it aligns with my own personal values.

In the near future, will you be filling any internship roles with an emphasis on data engineering or machine learning or connect me with recruiters who are?

STRONG Introduction

Focuses on Lynn's future **pipeline** of candidates

Demonstrates research into Lynn's employer

Doesn't overwhelm with a laundry list of skills

Variation on Introduction

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I want to be ready to apply when it comes time for any internship opportunities. Accordingly, would you mind telling me when your next hiring cycle starts and if there are any specific skills you recommend I emphasize on my resume?

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LinkedIn Recruiter



TEXAS A&M UNIVERSITY
Career Center

RECRUITER

PROJECTS CLIPBOARD JOBS REPORTS MORE

Start a new search...

Saved / History

Showing results for

Job title

Project Manager +

Technical program manager, Program mana...

Locations

Singapore Kuala Lumpur, Malaysia +

New Delhi Area, India,

Skills

Business strategy Analytics +

Market entry, Analysis, Corporate developm...

Companies

+ Add companies

IBM, Microsoft, Oracle,

Education

Any to 2012

Asia Pacific Institute of Information Techno...

University of Malaya +

1K total candidates

71 have company connections

230 engaged with your talent brand

27 past applicants

71 with company connections 1 - 25

Rahmat Amirul • 3rd
Project Manager, Business Analytics at Microsoft
Kuala Lumpur, Malaysia - Information Technology and Services

Current Project Manager, Business Analytics at Microsoft 2011 - Present
Founder at Eyesight Analytics 2013 - Present

Past Project Manager at Splashtop Inc. 2008 - 2011
Business Analytics at Global Delivery Center 2005 - 2008

Ming Xu • 2nd
Senior Project Manager at IT Services Co.
Singapore - Information Technology and Services

Current Senior Project Manager, Business Analytics at IT Services Co. 2011 - Present

Past Data Analysis at Techtip Inc. 2007 - 2011
BA Analyst Intern at DFJ Dragon Fund 2005 - 2007

2 Company connections

LinkedIn Recruiter



TEXAS A&M UNIVERSITY
Career Center

LinkedIn RECRUITER

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But not all recruiters have access to LinkedIn Recruiter

Make Yourself **Easier** to Discover



Paul L. Rainey

Career Development Professional



Advising & Programming | Operations | Employer Relations

Paul L. Rainey, PhD (He/Him)

Senior Career Coordinator for Graduate Student Career Services |
Higher Education Professional

Bryan, Texas, United States · [Contact info](#)

500+ connections



Texas A&M University

Open to

Add profile section

More

Paul L. Rainey

Career Development Professional

Visibility (who can view you're open to work)*



Recruiters only

Limited to people using LinkedIn Recruiter

While we take steps not to show recruiters at your current company, we can't guarantee complete privacy.



All LinkedIn members

Includes recruiters and people at your current company

This selection adds the #OpenToWork photo frame.



Paul

Senior

Higher Education

Bryan, Texas, United States

500+ connections

Open to

Add profile section

More

Finding Hiring Managers



TEXAS A&M UNIVERSITY
Career Center



Phoebe Heseltine, Ph.D. • 3rd+
Biomaterials Development Engineer | Innovation Fellow ...
6d • Edited •

+ Follow ...

The magic search key string:

“I’m Hiring” + “[Job Title]”

Coatings and surfaces chemist: <https://lnkd.in/dGU6ydSh>

Formulation scientist: <https://lnkd.in/dyKABtkw>

LinkedIn

lnkd.in • 1 min read

This link will take you to a page that's not on LinkedIn



19

1 comment • 2 reposts

Messaging the Hiring Manager

When applying to a role you found on LinkedIn, you can take the opportunity to message the Hiring Manager. Since you most likely don't have InMail capability with a free account, **send your message with a connection request** (300 character max).

You can:

Send a message **after** you apply or even **before** you apply.

In either case, make sure your profile is up to date and best highlights your professional background!

Messaging the Hiring Manager



King Gill

Actuarial Analyst Manager

7h

Ask yourself:

“What are the most important aspects of the job and what would King want in a candidate?”

With a comprehensive understanding of the actuarial profession while allowing you to make valuable contributions to our organization.

Qualifications

To be a successful candidate for this actuarial internship, you should be pursuing a degree in actuarial science, mathematics, statistics, or a related field.

 Alyssa Wells, PhD and 26 others

13 comments • 1 repost



Like



Comment



Repost



Send



2,426 impressions

[View analytics](#)

Messaging the Hiring Manager

If After Applying

Hello King, I recently applied to the Actuarial Intern position you discussed on LinkedIn. I'm currently a statistics student at Texas A&M and have already taken Exam P and Exam FM so I believe I could hit the ground running in this role. Please feel free to reach out if you have any questions.

-Aggie Actuary

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Touches on key skills and shows understanding of role

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If After Applying

Touches on key skills and shows understanding of role

Focuses on solving hiring manager's need

Messaging the Hiring Manager

If Before Applying

Hi King, I'm interested in the Actuarial Intern position. With my research studying risk and applying statistical models to the concept, I believe I'm a great fit. To best communicate how I can fulfill the position's requirements, could you share what you see is the central, prioritized need of the role? I understand if you can't disclose info until I'm an active applicant. I look forward to applying.

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If Before Applying

States how candidate would be a good fit for role

Messaging the Hiring Manager

*Hi King, I'm interested in the Actuarial Intern position. With my research studying risk and applying statistical models to the concept, I believe I'm a great fit. **To best communicate how I can fulfill the position's requirements,** could you share what you see is the central, prioritized need of the role? I understand if you can't disclose info until I'm an active applicant. I look forward to applying.*

-Aggie Actuary

If Before Applying

States how candidate would be a good fit for role

Focuses on the hiring manager's needs

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If Before Applying

States how candidate would be a good fit for role

Focuses on the hiring manager's needs

Seeks additional information to tailor application materials

Messaging the Hiring Manager

When to Use This Strategy

Strategy will have more traction with **small employers** (<50 employees) and/or for **niche roles**

Not recommended for **large employers** and **standard roles** (e.g., Data Scientist at Meta)

Even better if you already are connected and have built trust with hiring manager

Before Applying

How candidate would be a good fit for role

Focuses on the hiring manager's needs

Needs additional information to tailor application materials

Still respects the application process

Hi King, I'm in a research study on the concept, I believe I can fulfill the position. I'm the central, please disclose info and applying.

-Aggie Actuary

Summary



TEXAS A&M UNIVERSITY
Career Center

Internship Search is Iterative

Use Career Center resources to continually revisit your career trajectory and how you can best use your time to target positions and employers.

Understand the Role & Employer

Part of being successful is knowing what skills, experiences, abilities, and knowledge is needed for a specific career. Which of those do you have and which of those do you need to get?

Make a Plan

If there is a career you wish to enter, how do you get the needed skills and experiences? Will your coursework provide the needed experience? Are there opportunities on campus through organizations, programs, or research opportunities.



TEXAS A&M UNIVERSITY
Career Center

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